



# VAHE MAMBREYAN



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## EMPLOYMENT RECORD

2006 to present

### "AM PARTNERS CONSULTING COMPANY" LLC

**Director (2006-2009 and 2011 to present)**

**Projects manager (2009-2011)**

Vahe Mambreyan, together with Vardan Aghbalyan, established the AM Partners Consulting Company LLC in 2006 and currently works as the director, chief consultant and analyst. He leads several directions of AM Partners operations and Projects, including monitoring and evaluation, design of development projects, strategic planning, financial analysis, etc. In the period of 2006-2015, Vahe Mambreyan has been involved in implementation of 35 out of 60 assignments and personally managed 28 of them. In this period, Vahe Mambreyan compiled 31 reports, acted as the main speaker of 4 presentations, delivered 3 training courses. Vahe Mambreyan is specialized in implementation of different types of studies in various spheres and fields, including nature conservation, waste management, migration, agriculture, finances, etc. The list of projects coordinated by Vahe Mambreyan is presented [below](#).

2003 - 2006

### "ALPHAPLUS CONSULTING" LLC

**Projects manager**

While working in Alphaplus, Vahe Mambreyan participated in implementation of about 20 studies and assessments undertaking the responsibility of their coordination. In particular, he was involved in implementation of several large-scale projects, such as: 1) Survey of the Foreign Remittances in Armenia and Russia (for the RA Central Bank, 2006); 2) Evaluation of UMCOR/Aregak UCO's loan project in Nagorno Karabakh (2004-2006); 3) Evaluation of IFAD funded NWASP and ASP projects (for ITAD (GB), 2004); 4) Monitoring and evaluation of the World Bank funded LIL Project implemented by Armenian Development Agency (2004), and others.

1998 - 2003

### "CREDIT-YEREVAN BANK" CJSC

**Coordinator of international credit lines (1999-2003)**

**Loan officer (1998-1999)**

Vahe Mambreyan joined the team of Credit-Yerevan Bank in 1998, in a position of a loan officer at newly established division of international credit lines. Bank opened this division when it received an opportunity to attract funds from international organizations (the World Bank EDP Project, LINCY Foundation, USDA MAP, etc.) and allocate targeted loans to Armenian enterprises. As of 2003, Vahe Mambreyan was coordinating and managing the portfolio of 200 loans for total amount of USD 3.9 million. Functional responsibility of Vahe Mambreyan included but was not limited to the receipt and processing of loan applications and packages, assessment of technical feasibility and financial viability of proposed applications, introduction and protection of approved applications at the Bank's Credit Committee, monitoring of allocated loans, and general servicing of borrowers (preparation of loan agreements, checking the targeted use of funds, monitoring of repayments, etc).

## TRAINING

- 2014 GERMAN FEDERAL ENTERPRISE FOR INTERNATIONAL COOPERATION (GIZ)**  
**Topic:** Design and elaboration of result based monitoring system
- 2014 ASIAN DEVELOPMENT BANK**  
**Topic:** Land acquisition and resettlement: International policy and peculiarities and local requirements and practice
- 2010 GERMAN FEDERAL ENTERPRISE FOR INTERNATIONAL COOPERATION (GIZ)**  
**Topic:** Enhanced report writing skills
- 2007 INTER-AMERICAN DEVELOPMENT BANK (USA)**  
**Topic:** Principles of institutional assessment
- 2006 INTER-AMERICAN DEVELOPMENT BANK (USA)**  
**Topic:** The logical framework for project design
- 2006 INTER-AMERICAN DEVELOPMENT BANK (USA)**  
**Topic:** Project monitoring and evaluation
- 2006 MICROFINANCE CENTRE (KAZAKHSTAN)**  
**Topic:** Training course for MFI's loan officers. Clients' business and loan analysis
- 1999 BANKING ADVISORY CENTRE (ARMENIA)**  
**Topic:** Small financial models
- 1999 SHOREBANK ADVISORY SERVICES**  
**Topic:** Small business lending

## EDUCATION

- 1991 - 1996 YEREVAN STATE UNIVERSITY**  
**Faculty:** Economics  
**Department:** International Economic Relations  
**Profession:** Economist
- 1981 - 1991 CHARENTSAVAN No 1, 5 AND 6 SECONDARY SCHOOL**

## PERSONAL INFORMATION

- Birthday** ▶ August 3, 1974
- Birthplace** ▶ Charentsavan
- Domicile** ▶ Yerevan
- Military rank** ▶ Senior Lieutenant, the RA Army reserve
- Marital status** ▶ Married
- Children** ▶ 2 daughters, 1 son
- Hobbies** ▶ Science fiction, jazz

## PROJECTS COORDINATED

- Nov 2015 - Jan 2016 Business plan development and farmer training services**  
Client: UNIDO, Sector: Food production, Service: Business and investment planning, Training and awareness raising

<b>Nov 2015 - Dec 2015</b>	<b>Project effectiveness review "Women's economic empowerment in rural communities of Vayots Dzor region" Project</b> Client: OXFAM, Sector: Agriculture, Service: Monitoring and evaluation
<b>Sep 2015 - Dec 2016</b>	<b>Independent evaluator for Value Chain Development component</b> Client: APIU, Sector: Food production, Service: Business and investment planning
<b>Aug 2015 - Sep 2015</b>	<b>World Bank Group country opinion survey for Armenia</b> Client: WB, Sector: General economy, Service: Public surveys
<b>Aug 2015 - Mar 2016</b>	<b>Assessment of post-Implementation and completion results (ICR) of the Armenia Urban Heating Project</b> Client: WB, Sector: Public infrastructure, Service: Monitoring and evaluation
<b>Jun 2015 - Aug 2015</b>	<b>"Improving small holder farming through agricultural cooperatives and value chain development in Tavush Marz, Armenia" Project final evaluation</b> Client: OXFAM, Sector: Agriculture, Service: Monitoring and evaluation
<b>Feb 2015 - Apr 2015</b>	<b>Fact-finding assessment among households having migrants and returned migrants in Vayots Dzor and Syunik Regions</b> Client: IOM, Sector: Migration, Service: Public surveys
<b>Nov 2014 - Dec 2014</b>	<b>Business plan on establishment of pig genetic center</b> Client: CARD AgroServices, Sector: Agriculture, Service: Business and investment planning
<b>Nov 2014 - Dec 2016</b>	<b>FLEG-2 Program stakeholder awareness and perceptions baseline survey</b> Client: WB, Sector: Ecology, Service: Public surveys
<b>Nov 2014 - Dec 2014</b>	<b>Monitoring of intermediary results of the "Markets for Meghri" Project implementation, 2014</b> Client: CARD, Sector: Agriculture, Service: Monitoring and evaluation
<b>Mar 2014 - Aug 2014</b>	<b>Development of operational manuals of "Community Agricultural Resource Management and Competitiveness" Project 2</b> Client: APIU, Sector: Agriculture, Service: Development of methodologies and guidelines
<b>Dec 2013 - Feb 2014</b>	<b>Survey to assess obstacles to export potential of Armenian SMEs</b> Client: WB, Sector: General economy, Service: Economic and social research
<b>Aug 2013 - Nov 2013</b>	<b>Baseline Assessment of Socio-Economic situation in Meghri Sub-region communities. Assessment of financial market in Meghri.</b> Client: CARD, Sector: Agriculture, Service: Public surveys
<b>Sep 2012 - Oct 2012</b>	<b>World Bank client survey for Armenia</b> Client: WB, Sector: General economy, Service: Public surveys
<b>Jul 2012 - Dec 2012</b>	<b>Support to conduct tourism and food production sectors occupational mapping and skills audit</b> Client: GIZ, Sector: General economy, Service: Economic and social research
<b>May 2012 - May 2015</b>	<b>Independent Monitoring Agency for Sustainable Urban Development Investment Program, Project 1</b> Client: Yerevan Build Up Investment PIU, Sector: Public infrastructure, Service: Monitoring and evaluation
<b>May 2012 - Jun 2012</b>	<b>Feasibility study on the establishment of a forested protection area in Northern Armenia</b>

	Client: WWF, Sector: Ecology, Service: Feasibility studies
<b>Apr 2012 - Sep 2012</b>	<b>Initiative on provision of financial literacy for private pensions in Marzes of RA</b> Client: Deloitte Consulting, Sector: Pension system, Service: Training and awareness raising
<b>Oct 2011 - Mar 2012</b>	<b>Creating financial advisory services within 7 municipalities in Meghri sub-region</b> Client: Shen NGO, Sector: Finance, Service: Training and awareness raising
<b>Jun 2011 - Sep 2011</b>	<b>Study for identification of actual capacities and development opportunities of entrepreneurship and agricultural food production, processing and export promotion in Tavush Marz</b> Client: UNDP, Sector: Agriculture, Service: Economic and social research
<b>Jan 2011 - May 2011</b>	<b>Stakeholder analysis, socio-economic assessment and survey for tourism development in targeted areas</b> Client: WWF, Sector: Ecology, Service: Economic and social research
<b>Nov 2010 - Apr 2011</b>	<b>Innovation readiness survey</b> Client: EIF, Sector: Innovations, Service: Development of methodologies and guidelines
<b>Nov 2010 - Feb 2011</b>	<b>Feasibility study, analysis and identification of business opportunities in Kirants and Shikahogh sub-regions</b> Client: GIZ, Sector: Biodiversity, Service: Feasibility studies
<b>Oct 2010 - Aug 2011</b>	<b>Feasibility study on the establishment of Shikahogh biosphere reserve</b> Client: E.C.O. Institute of Ecology, Sector: Ecology, Service: Feasibility studies
<b>Aug 2010 - Nov 2010</b>	<b>Wood processing sector survey</b> Client: WWF, Sector: Ecology, Service: Economic and social research
<b>Aug 2010 - Aug 2010</b>	<b>Analysis of existing and potential financial services for value chain development in Armenia</b> Client: GIZ, Sector: Finance, Service: Economic and social research
<b>Apr 2010 - Jun 2010</b>	<b>Development of activity plan for Armenian statistical master plan</b> Client: FPPMC, Sector: State statistics, Service: Strategic planning
<b>Mar 2010 - May 2010</b>	<b>Analysis of processors and traders involved in value chains of selected biodiversity products in Armenia</b> Client: GIZ, Sector: Biodiversity, Service: Economic and social research
<b>Nov 2009 - Jan 2010</b>	<b>Socio-economic baseline study. Developing value-chain prospects of biodiversity resources in selected communities of Tavush and Syunik Marzes</b> Client: GIZ, Sector: Biodiversity, Service: Economic and social research
<b>Sep 2009 - Apr 2013</b>	<b>Public perception survey for "Judicial Reforms" Project 2</b> Client: Judicial Reform PIU, Sector: Judicial system, Service: Monitoring and evaluation, Public surveys
<b>Mar 2009 - Jun 2009</b>	<b>Development of National Statistical Master Plan for Armenia</b> Client: NSS, Sector: State statistics, Service: Strategic planning
<b>Sep 2008 - Nov 2008</b>	<b>Skills and knowledge needs assessment for pharmaceutical industry</b> Client: Nathan Associates, Sector: Pharmaceutical industry, Service: Economic and social research
<b>Mar 2008 - May 2008</b>	<b>Preparation of "Kapan Small Farmers' Association" strategic development plan</b>

Nov 2007 - Dec 2007

Client: OXFAM, Sector: Agriculture, Service: Strategic planning

**Organization and implementation of training seminars for the "Community Economic Development Program"**

Client: APIU, Sector: Finance, Service: Training and awareness raising

**INDIVIDUAL ACTIVITY**

Sep 2013 - Jun 2014

**Stakeholders and beneficiaries survey: Ex-post evaluation of the project for technical re-equipment and modernization of devices of Yerevan Fire-Rescue Detachments of the RA MES Rescue Service**

Client: Value Frontier Co., Ltd (Japan), Sector: Public infrastructure, Service: Monitoring and evaluation

Sep 2013 - Nov 2013

**Research on irregular migration in Armenia**

Client: IOM, Sector: Migration, Service: Economic and social research

Apr 2013 - Dec 2013

**Participatory Financial Approach Pilot Project: Phase 2**

Client: Fund for Biodiversity Conservation of Armenian Highland, Sector: Community Development, Service: Project implementation

Apr 2013 - Dec 2013

**Savings behavior survey among rural population of Armenia**

Client : SBFIC, Sector: Finance, Service: Public surveys

Jun 2012 - Jul 2012

**Mid-term evaluation of the "Protected areas development in Armenia" Project**

Client: UNDP, Sector: Ecology, Service: Monitoring and evaluation

Sep 2011 - Dec 2012

**Participatory Financial Approach Pilot Project: Phase 1**

Client: REC-Caucasus, Sector: Community development, Service: Project implementation

Jun 2011

**Final evaluation of "Biodiversity protection and community development: Implementing eco-regional conservation plan targets in South Armenia" Project**

Client: WWF, Sector: Ecology, Service: Monitoring and evaluation

Sep 2010 - Oct 2010

**"Rural Enterprise and Small-Scale Commercial Agriculture Development" (RESCAD) Project: Implementation Completion Review**

Client: ARS PIU, Sector: Agriculture, Service: Monitoring and evaluation

Mar 2008 - Jun 2008

**Assessment Of Armenian National Statistical Service's Capacities**

Client: WB, Sector: State statistics, Service: Needs assessment

2007 to present

**"AutobanInvest-Centre" LLC**

**"National Ecological Industrial Alliance" CJSC**

V. Mambreyan is among founders and working group members of the Profit Centre of Russian **AutobanInvest-Centre** (road and public infrastructure construction and rehabilitation, asphalt production, agribusiness) and **National Ecological Industrial Alliance** (consumer solid waste management). The Profit Centre controls the operations of 15 enterprises from Russia (Moscow, St. Petersburg, Lipetsk, and Tambov), Armenia, and Cyprus, involved in mentioned holdings. It represents the founders of above presented companies' owners and protects their interests, which controls the activities of their daughter enterprises, focusing on planning, and financial management issues.

**PUBLIC ACTIVITY**

2015 to present

**SME COOPERATION ASSOCIATION NGO**

Member of Council